



Modular Sharp Scanning Solution

Drive Image - a modular approach to the everyday issues of creating, distributing and storing scanned images or documents.

Drive Image is a suite of “power tools” for Sharp OSA-enabled MFPs. Designed to improve office workflow and staff efficiency, by eliminating time-consuming, error prone, manual processes, it saves time and money and can enhance customer service by making all documents available electronically.

Scanner Power Tools - Provides extra valuable functionality over that from the MFP including Image clean-up, blank page separation, blank page deletion and auto page (or Bates) numbering.

OCR Module - Optical Character Recognition makes it easy to produce searchable files from the scanned image.

BarCode Module - Reads a wide range of standard Barcodes to create file separation during batch scanning and as information by which to file or index the scanned image.

Universal Database Connector - provides the ability to index the scanned document while at the MFP using information pulled from an existing database.

Email/Fax Connector - Microsoft Exchange Server integration, scans sent via email show the user as the sender and are automatically copied to the user’s Sent Items Folder while also providing access to the server based email address lists.

SharePoint Connector - fully integrates with both WSS and MOSS (Windows Sharepoint services / Microsoft Office Sharepoint Server) allowing scans to be filed as required in to SharePoint.

Benefits of the Drive | Image

- Easy scanning to many destinations
- Easy to set up and manage
- Improves business workflows
- Integrates with existing systems

What's available to you :

(Go to www.sharpexnet.co.uk, the dealer extranet, for this collateral and forms)

Full 8 page Sharp branded, Drivve Image Brochure

Trial licences available for dealer/customer use.

- A Trial licence can be converted to full licence.
- Trial software is made available with all modules enabled but only the licences for the modules needed for the final installation need to be purchased.

Pre-Sales Support from the Sharp Solutions Consultant team including project scoping and customer requirement, recommended best product fit and kit lists allowing the generation of quotes.

- Use the Sharp "Solutions Questionnaire" to clarify customer needs and allow Sharp Solutions consultants to suggest possible solutions.
- Complete the Sharp "Scanning Site Survey form" to have Sharp Solutions Consultants define the best scanning solution for your customer and create kit list for you to price up and Quote.

Free Training courses for your technical staff run by Sharp and allowing you to offer chargeable services to your customers, such as first line support, installation and configuration. (Second line, post sales support is provided to you by Sharp) .

Customer Profiles and Case Studies:

- A case study showing how Sharp has used the product internally to improve and speed workflow in our own service organisation.
- A case study on the implementation at Rickaby and Co., an accountancy firm where the solution saved time and improved customer service.
- Plus 5 European success stories covering Car dealership, Project management, Tax consulting and Transport/Logistics companies.

Example of revenue from a Drivve | Image Sale :

A simple 1 MFP system requiring only Scanning and image clean-up facilities, including Software Support in the first year. **Nominal RRP £445**

A typical 3 MFP system requiring only scanning and image clean-up facilities but including Software Support to 3 years, ready to include in a 3 year MFP lease. **Nominal RRP £1027.50**

A 3 MFP system requiring scanning, as above, Connection to a MS Exchange Server and OCR capabilities to make the scanned documents electronically searchable. Also including Software Support for 3 years. **Nominal RRP £2287.20**

Each of the above prices include the MX-AMX2 OSA key(s) needed to allow the MFP to work with Drivve. Please also remember the customer will expect the product to be installed and configured to their requirements. This installation and configuration service is chargeable and normally provided by your trained engineers.

Solution deliverables are :

- Software for both trial use and for final installation is downloadable from the Sharp TechWeb site.
- Licence codes are delivered by email.
- Customer name must be provided when ordering to ensure that software support renewals can be tracked.

System pre-requisites :

- Windows Server 2000, 2003, 2008. Windows XP Pro with:
- IIS (Internet Information Server) with enabled FTP and WWW services
- Microsoft .Net 2.0 Framework or later
- Minimum 300MB of HDD space
- Internet connection for Software registration
- LAN connection to the MFPs

The SHARP logo is displayed in a bold, red, sans-serif font.The drive logo features a stylized blue flame or wave icon to the left of the word "drive" in a blue, lowercase, sans-serif font.